

Contents

The Prediction of Partners' Behaviors in Self-interested Agents <i>Fenghui Ren, Minjie Zhang</i>	1
Sequential Auctions for Common Value Objects with Budget Constrained Bidders <i>Shaheen Fatima</i>	21
A Comparative Study of Argumentation- and Proposal-Based Negotiation <i>Angelika Först, Achim Rettinger, Matthias Nickles</i>	39
The Blind Leading the Blind: A Third-Party Model for Bilateral Multi-issue Negotiations under Incomplete Information <i>James Shew, Kate Larson</i>	61
Using Clustering Techniques to Improve Fuzzy Constraint Based Automated Purchase Negotiations <i>Miguel A. Lopez-Carmona, Ivan Marsa-Maestre, Juan R. Velasco, Enrique de la Hoz</i>	89
Assess Your Opponent: A Bayesian Process for Preference Observation in Multi-attribute Negotiations <i>Christoph Niemann, Florian Lang</i>	119
Designing Risk-Averse Bidding Strategies in Sequential Auctions for Transportation Orders <i>Valentin Robu, Han La Poutré</i>	139
CPN-Based State Analysis and Prediction for Multi-agent Scheduling and Planning <i>Quan Bai, Fenghui Ren, Minjie Zhang, John Fulcher</i>	161

**Adaptive Commitment Management Strategy Profiles for
Concurrent Negotiations**
Kwang Mong Sim, Benyun Shi 177

Analyses of Task Allocation Based on Credit Constraints
Yoshihito Saito, Tokuro Matsuo..... 197

Author Index..... 215